

Target Market Determination – Bank Accounts

Product	iSaver Account
Issuer	Ford Co-operative Credit Society Limited ABN 74 087 651 456 trading as Geelong Bank AFSL/Australian Credit Licence 244351
Date of TMD	7 November 2024
Target Market	<p>Description of target market</p> <p>Retail clients who:</p> <ul style="list-style-type: none"> • need a savings account offering higher returns even if that means restrictions on access to the funds • are able and intend to make regular deposits • need the ability to withdraw funds at call if needed even if that means that a lower interest rate will apply • Bonus Conditions: Base rate of interest plus a bonus rate if the bonus conditions are met <p>Description of product, including key attributes</p> <p>This is an iSaver Account and the key features of this product are:</p> <ul style="list-style-type: none"> • no minimum deposit • funds are available at call and accessed via internet banking transfer or our app • *interest is calculated daily and paid monthly \$1 or more • Bonus Conditions: <ul style="list-style-type: none"> - deposit a minimum of \$200 per calendar month - payable on amounts up to \$250,000 • internet banking • banking app <p>*Refer to Interest Rates: https://geelongbank.com.au/about-us/disclosures-publications/</p> <p>Fees:</p> <ul style="list-style-type: none"> • EFT (Electronic Funds Transfer) fee • Bpay fee <p>There are nil transaction and withdrawal fees if total banking relationship is greater than \$50,000</p> <p>Refer Fees & Charges & Transaction Limits brochure: https://geelongbank.com.au/about-us/disclosures-publications/</p>

	<p>Distribution conditions</p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> • branches • call centre • online <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> • ensuring that retail clients meet the eligibility requirements for the product • ensuring that distribution through branches and call centres is by appropriately trained staff • online application available <p>There are no other distributors for this product.</p>												
<p>Review Triggers</p>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> • a significant dealing of the product to consumers outside the target market occurs; • a significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate; • A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate; <p>The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.</p>												
<p>Review Periods</p>	<p>First review date: November 2026</p> <p>Periodic reviews: First review period – 12 months and every 2 years after the initial and each subsequent review</p>												
<p>Distribution Reporting Requirements</p>	<p>The following information must be provided to Ford Co-operative Credit Society Limited ABN 74 087 651 456 trading as Geelong Bank by distributors who engage in retail product distribution conduct in relation to this product:</p> <table border="1" data-bbox="336 1435 1334 2078"> <thead> <tr> <th data-bbox="336 1435 703 1491">Type of information</th> <th data-bbox="703 1435 1018 1491">Description</th> <th data-bbox="1018 1435 1334 1491">Reporting period</th> </tr> </thead> <tbody> <tr> <td data-bbox="336 1491 703 1765">Significant dealing(s)</td> <td data-bbox="703 1491 1018 1765">Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)</td> <td data-bbox="1018 1491 1334 1765">As soon as practicable, and in any case within 10 business days after becoming aware</td> </tr> <tr> <td data-bbox="336 1765 703 1816">Complaints</td> <td data-bbox="703 1765 1018 1816">Number of complaints</td> <td data-bbox="1018 1765 1334 1816">Every [3] months</td> </tr> <tr> <td data-bbox="336 1816 703 2078">Sales outside the target market</td> <td data-bbox="703 1816 1018 2078">Number of sales \$ value of sales Details of why it is not consistent with target market</td> <td data-bbox="1018 1816 1334 2078">Every [3] months</td> </tr> </tbody> </table>	Type of information	Description	Reporting period	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware	Complaints	Number of complaints	Every [3] months	Sales outside the target market	Number of sales \$ value of sales Details of why it is not consistent with target market	Every [3] months
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